

Message Text

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22

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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P R 080725Z APR 76
FM AMCONSUL BOMBAY
TO USDOC WASHDC PRIORITY
SECSTATE WASHDC 6326
INFO AMEMBASSY NEW DELHI
AMCONSUL CALCUTTA
AMCONSUL MADRAS

UNCLAS BOMBAY 0897

E. O. 11652: N/A
TAGS: BTIO, IN
SUBJ: TRADE OPPORTUNITY - MAZAGON DOCKS, BOMBAY, SEEKS
CRANES AND A PIPE CUTTING & BEVELLING MACHINE
IMMEDIATELY

REF: 10 FAM 946; CERP SECTION D; BOMBAY 806

1. MAZAGON DOCKS LIMITED, DOCKYARD ROAD, MAZAGON, BOMBAY
400010 (CABLE: MAZDOCK, BOMBAY; TELEX: 011-2568; PHONE
391761), A GOVERNMENT OF INDIA-OWNED FIRM ENGAGED IN
SHIPBUILDING, SHIP REPAIR AND GENERAL ENGINEERING
INCLUDING FABRICATION OF OFFSHORE OIL PRODUCTION PLATFORMS
SEEKS IMMEDIATE OFFERS OF SUPPLY FOR FOLLOWING EQUIPMENT FOR
ITS OFFSHORE PLATFORM PROJECT. QUOTATIONS ARE CALLED FOR
NEW AS WELL AS SECONDHAND EQUIPMENT IN WORKING CONDITION:

2. FOUR CRAWLER TYPE MOBILE CRANES WITH 150 TONS BASIC
CAPACITY AT 70 FEET BOOM LENGTH; TOTAL BOOM LENGTH REQUIRED
FOR WORKING IS 150 FT.; CAPACITY WITH 150 FT. BOOM AT
26-27 FT. OPERATING RADIUS SHOULD NOT BE LESS THAN 71 TONS.
MANITOWC MODEL 4000W, AMERICAN HOIST MODEL 9260/9270 WITH
OR WITHOUT SKY HORSE ATTACHMENT, P&H MODEL 515 OR ANY OTHER
INTERNATIONALLY REPUTED EQUIVALENT CRANE ACCEPTABLE.

3. TWO HYDRAULICALLY OPERATED CRANES WITH MULTISTAGE
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TELESCOPIC BOOMS APPROXIMATELY 60 FT. LENGTH AND SUITABLE

FOR 500 KILOGRAMS TO 2000 KG. LIFTING CAPACITIES;
"PETTYBONE" CRANES OR EQUIVALENT MAKES ACCEPTABLE.
DELIVERY WITHIN FOUR TO SIX MONTHS.

4. ONE PIPE CUTTING AND BEVELLING MACHINE SUITABLE FOR
CUTTING PIPES FROM 600 MM TO 1500 MM DIAMETER; DELIVERY
WITHIN SIX MONTHS.

5. QUOTATIONS SHOULD BE SENT ASAP MARKED TO COMMANDER
N.K. SAWHNEY, GENERAL MANAGER, (COMMERCIAL) AT ADDRESS
GIVEN ABOVE. MAZAGON INTENDS COMMENCING FABRICATION OF
DRILLING PLATFORM BY SEPTEMBER/OCTOBER 76.

6. COMMENT: WE WISH TO ESTABLISH CLOSE COMMERCIAL RAPPORT
WITH MAZAGON SINCE ITS POTENTIAL FOR BUYING CAPITAL
EQUIPMENT IS HIGH. REFERENCED CABLE REPORTED MAZAGON'S
INTEREST IN SHIP MACHINERY FOR WHICH WE ARE AWAITING YOUR
RESPONSE.

7. ACTION REQUESTED: DISSEMINATE THIS TO AMONG APPROPRIATE FIRMS
ASAP. WE RECOMMEND SPECIAL HANDLING OF THIS TO. WE WOULD
APPRECIATE RECEIVING LIST OF FIRMS EVINCING INTEREST
IN SUPPLYING TO MAZAGON.
COURTNEY

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NNN

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